



ANNUAL REPORT

Minority, Female, Disabled (MFD) Business Program

FY2019

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Executive Summary

In FY19, the total dollar value subject to minority participation was \$802,861,953. Minority, Female and Disabled (MFD) vendors were awarded **\$195,995,706** or **24.41%** of MFD total contract award of the total dollars subject to minority participation. Comparing to FY18's 23.5% this shows a continuous growth of MFD contracting percentage and MFD participating in the process since FY15.

This steady growth of minority contract awards and participation can also be attributed to the Local Small Business Reserve Program (LSBRP). About 50% of the LSBRP contract awardees are also MFD vendors. The LSBRP program helps local MFD vendors to gain opportunities to become prime contractors.

In FY19, there was a significant increase (15.94%) in the Non-Professional Services category for African American businesses at \$33,215,981, compared with FY18's \$29,977,565. It shows that African American businesses were much more competitive and were awarded more Non-Professional services contracts such as refuse/recycling services, security guards services, lighting services, etc. However, there was a significant decrease in the Professional Services category for African American businesses (from 5.49% participation to 1.93% participation). The category goal was adjusted (from 17% to 19% for CY2020) as a result. The Office of Procurement will pay close attention to increase African American businesses' participation in the Professional Services category.

In FY19, Hispanic American businesses had a significant increase in both the Non-Professional Services (15.78%) and Construction (25.44%) categories. In the Non-Professional Services category, Hispanic American businesses were awarded \$32,863,339, representing a \$16,605,318 increase from FY18's \$16,258,021. The increase is attributed to contracts such as roadway patching and resurfacing, concrete and asphalt for sidewalks and curbs, snow removal services, etc. In the Construction category, Hispanic American businesses were awarded \$23,988,541, representing a \$5,143,132 increase from FY18's \$18,845,409.

In FY19, Female owned businesses had a 5.64% increase in the Professional Services category. Female owned businesses were awarded \$22,816,514, representing a \$5,384,804 increase from FY18's \$17,431,710. The increase is attributed to contracts such as traffic signal control services, pharmaceuticals and pharmaceutical services, marketing services, engineering services, etc.

The Office of Procurement will be working with the Office of Human Resources/EEO division to develop a mandatory Equity Training for all Contract Administrators. To boost awareness and compliance of the MFD requirements in the contracting processes and practices.

Background

Within the Office of Procurement, the Division of Business Relations and Compliance compiles an annual report on the Minority¹, Female and Disabled Persons Owned Business Program (MFD) which provides information required in accordance with Section 11B-61 of the Montgomery County Code and the Montgomery County Procurement Regulations.

The MFD Program assists registered vendors that hold at least one county-recognized certification (see Chart 1) in gaining opportunities as either prime contractors or sub-contractors for County contract awards with an estimated dollar value of \$50,000 or more.²

Minority Certifications Recognized by the County

Agency	Program	Description
Maryland Department of Transportation	Minority Business Enterprise	MDOT Certified MBE and/or DBE Businesses (MDOT-MBE)
Federal Small Business Administration	8(a) Program	8(a) Certified Businesses (SBA-8a)
Women's Business Enterprise National Council	Women's Business Enterprise	Women's Business Enterprise (WBENC)
Maryland/District of Columbia Minority Supplier Development Council	Minority Business Enterprise	Minority Business Enterprise (MSDC)
City of Baltimore	Minority and Women's Business Opportunity Office	Minority and Women's Business Opportunity Office (MWBOO)

The MFD program is designed to assist certified MFD businesses in gaining access to County contracting opportunities and building relationships with prime contractors. This process is done through available subcontracting opportunities which is the main thrust of the program.

The MFD Program Manager tracks and monitors contract awards and minority business compliance issues, so that required goals are met. The Manager settles disputes that may arise between a prime and subcontractor.

¹ Businesses owned by vendors in several socially disadvantaged groups may be eligible for certification and participation in the MFD program, including African American, Hispanic American, Asian American, Native American, Female and Persons with Disabilities

² Grants, utilities, intra/inter-governmental procurements are not subject to the MFD requirements.

The MFD Program's main functions are:

- Procurement and MFD procurement education
- MFD compliance
- Reporting
- Customer Service
- Outreach and education
- Review solicitations for artificial barriers

The MFD Program Manager conducts reviews and investigations of prime contractors' non-compliance and non-payments to minority subcontractors. The investigations may result in withholding progress payments, assessing liquidated damages, and termination of the contracts.

Each year the Director must use the Disparity Study data as available and the current Fiscal Year's utilization to determine for the next Fiscal Year's MFD goals of each group of MFD vendors. The MFD goals are broken down by four (4) procurement categories. New MFD goals for Calendar Year (CY) January 1st, 2020 are:

- Construction 21% (stayed the same as CY19)
- Professional Services 19% (increased from 17% in CY19)
- Non-Professional Services 17% (stayed the same as CY19)
- Goods 9% (stayed the same as CY19)

FY 19 DEVELOPMENTS AND SPECIAL PROJECTS

The Wheaton Revitalization Project will provide a government office building, below ground parking garage, and a town square as part of the Revitalization Strategy for the Wheaton area. The project is 75 percent complete and remains on schedule for a May 31, 2020 substantial completion. Stonebridge is the developer and Clark Construction Inc. is the primary construction contractor.

Clark Construction provides quarterly reports to the MFD office regarding:

- Total received from the County paid to Clark
- Total dollars paid to all certified MFD firms
- Percent of dollars paid to MFD firms
- Dollars paid to MFD subcontractors and percentage
- Type of services performed by MFD vendors

This project has an MFD goal of 20% over the life of the project. The project has currently achieved a 24.7% MFD goal to date.

Outreach Activities and Networking Events

Targeted Outreach Events: Events hosted by the Office of Procurement are designed to assist MFD and LSBRP vendors in obtaining County contracting opportunities. In FY19, the Office hosted 8 outreach events:

October 5, 2018: Procurement Forum

January 22, 2019: Quarterly Compliance Meeting

February 27, 2019: MFD Certification Event

March 6, 2019: Prevailing Wage Law Workshop

April 30, 2019: IT Business Open House

May 16, 2019: Chamber/business organization meeting with County Executive

May 29, 2019: Quarterly Compliance Meeting

May 30, 2019: MFD Certification Event

Networking Events: Events hosted by external entities help provide access to local and minority vendors. Through panel discussions, seminars and match making sessions, vendors have an opportunity to gain detailed and individualized information regarding procurement processes and requirements, learn about particular procurement opportunities and obtain business development information. In FY19, the Office of Procurement, DBRC and the Division of Procurement Operations participated as panelists, matchmaking hosts or key speakers in the following events:

July 31, 2018: ProBiz Conference

July 28, 2018: Liberian Business Forum, "Moving Liberia Forward"

August 9, 2018: Power Conference

September 11, 2018: Quarterly Compliance Meeting

September 20, 2018: Richmond Fed Supplier Diversity Outreach Event

October 10, 2018: MEGA Maryland 2018 Small and Minority Business Conference for AEC

October 11, 2018: Emerging Leaders Program

October 12, 2018: African Diaspora Entrepreneurship Summit

October 16, 2018: Asian American Business Summit and Expo

October 17, 2018: MWBC's 2018 Awards Luncheon

October 17, 2018: Meet the Primes 2018

October 17, 2018: Project Management Symposium

October 18, 2018: African Diaspora Entrepreneurship Summit

November 29, 2018: Small Business Procurement Conference

December 4, 2018: Annual Breakthrough Breakfast, Procurement Fair and Done Deal Awards

December 6, 2018: Jingle, Mingle and Meet Event

December 7, 2018: 18th Annual Minority Legislative Breakfast

December 11, 2018: ChallengHER GSA

March 21, 2019: GovLEADerSeries Small Business Summit

April 9, 2019: Maryland MBE Certification Workshop

April 18, 2019: 29th Annual Government Procurement Conference

April 23, 2019: Navigating the Government Market: Procurement Series

May 1, 2019: MCPS Reverse Trade Fair

May 6, 2019: 4Business: Benchmarking to Be the Best for Business

May 8, 2019: Upcounty Business Connect Center Opening

May 8, 2019: Vendor Outreach Session

May 9, 2019: Super Matchmaker Conference

May 13, 2019: 4Business: Benchmarking to Be the Best for Business

May 17, 2019: MCCC Pathway to Growth Procurement Conference

May 22, 2019: Bethesda Chamber Economic Development Meeting

May 22, 2019: 4Business: Benchmarking to Be the Best for Business

June 6, 2019: Montgomery County One-Stop Employment Law Update & Information Workshop

June 13, 2019: American Express Summit for Success

June 13, 2019: MTA Transit Business Expo

June 19, 2019: Meet the Primes Event

June 20, 2019: Montgomery County Small Business Association 1st Anniversary Event

SECTION 1

MFD Procurement Participation Report

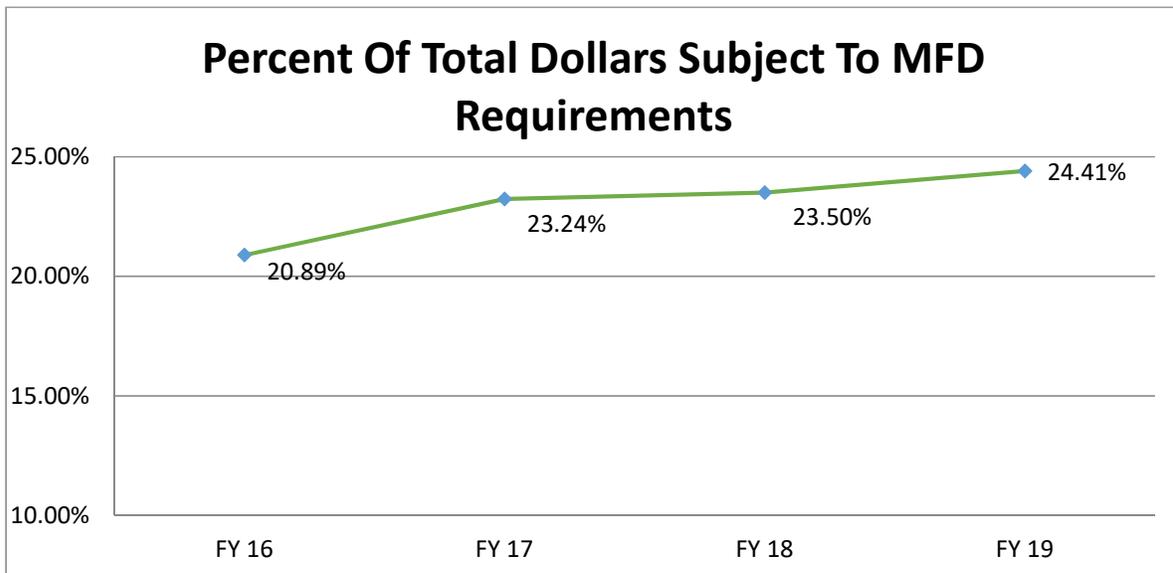
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FY16 – FY19 Comparison of MFD Contract Activity

Fiscal Year	Total \$ Subject to MFD	Total \$ Encumbered to MFD	% of Total \$ Encumbered to MFD
FY 19	\$802,861,953	\$195,995,706	24.41%
FY 18	\$841,325,563	\$197,358,173	23.46%
FY 17	\$937,145,420	\$215,234,558	22.97%
FY 16	\$913,733,819	\$182,097,907	19.93%

Chart 1: 4-year Comparison on MFD Encumbrances



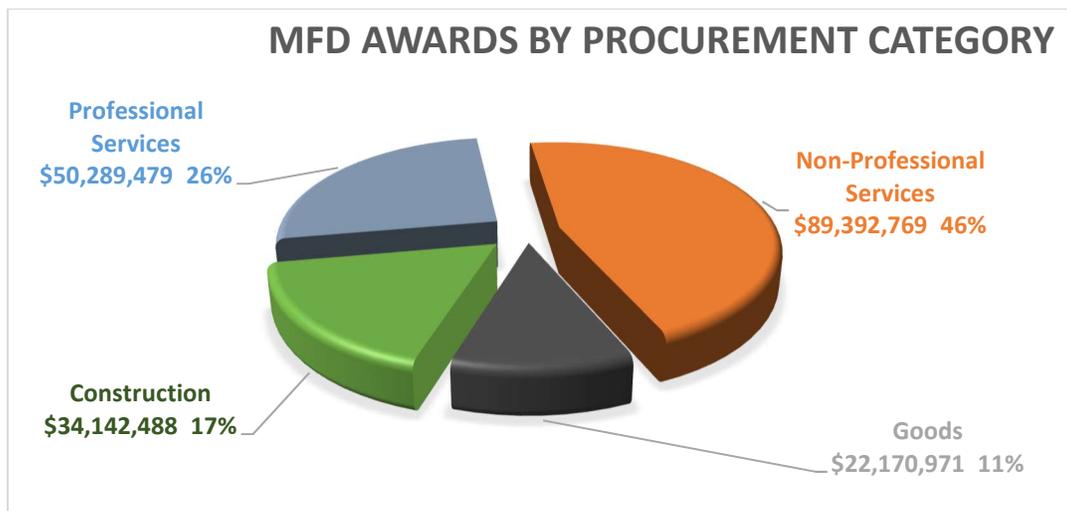
FY19 MFD Contract Activity Summary by Procurement Category

MFD participation is measured in the following four procurement categories:

- Professional services
- Non-professional services
- Goods
- Construction

Procurement Category	Total \$ Subject to MFD	Total \$ Encumbered to MFD	Total # of Purchase Orders	# of Purchase Orders to MFD	% of Total \$ Encumbered to MFD
Professional Services	\$404,552,020	\$50,289,479	2,159	955	12.43%
Non-Professional Services	\$208,317,287	\$89,392,769	2,442	1,026	42.91%
Goods	\$95,688,500	\$22,170,971	1,313	436	23.17%
Construction	\$94,304,147	\$34,142,488	205	137	36.20%
TOTAL	\$802,861,953	\$195,995,706	6,019	2,554	24.41%

Chart 2: MFD Encumbrances by Procurement Category



Dollar Value to MFD Firms by Group, FY19

Professional Services

Total Dollars Subject to Goal: \$404,552,020

Total Actions: 2,159

Group	Total \$ Encumbered to MFD	% of Total \$ Encumbered to MFD	Total # of Actions to MFD Group	% of Total Actions by MFD Group
African American	\$7,814,971	1.93%	205	9.50%
Asian American	\$16,678,898	4.12%	171	7.92%
Female	\$22,816,514	5.64%	451	20.89%
Hispanic American	\$2,665,413	0.66%	109	5.05%
Native American	\$313,683	0.08%	19	0.88%
Person with Disability	\$0	0.00%	0	0.00%
Total	\$50,289,479	12.43%	955	44.23%

Non-Professional Services

Total Dollars Subject to Goal: \$208,317,287

Total Actions: 2,342

Group	Total \$ Encumbered to MFD	% of Total \$ Encumbered to MFD	Total # of Actions to MFD Group	% of Total Actions by MFD Group
African American	\$33,215,981	15.94%	537	22.93%
Asian American	\$6,078,174	2.92%	70	2.99%
Female	\$16,820,443	8.07%	163	6.96%
Hispanic American	\$32,863,339	15.78%	244	10.42%
Native American	\$414,832	0.20%	12	0.51%
Person with Disability	\$0	0.00%	0	0%
Total	\$89,392,769	42.91%	1,026	43.81%

Goods

Total Dollars Subject to Goal: \$95,688,500

Total Actions: 1,313

Group	Total \$ Encumbered to MFD	% of Total \$ Encumbered to MFD	Total # of Actions to MFD Group	% of Total Actions by MFD Group
African American	\$3,982,196	4.16%	162	12.34%
Asian American	\$2,307,376	2.41%	59	4.49%
Female	\$13,122,473	13.71%	141	10.74%
Hispanic American	\$2,701,026	2.82%	72	5.48%
Native American	\$57,900	0.06%	2	0.15%
Person with Disability	\$0	0.00%	0	0.00%
Total	\$22,170,971	23.17%	436	33.21%

Construction

Total Dollars Subject to Goal: \$94,304,147

Total Actions: 205

Group	Total \$ Encumbered to MFD	% of Total \$ Encumbered to MFD	Total # of Actions to MFD Group	% of Total Actions by MFD Group
African American	\$5,232,145	5.55%	4	1.95%
Asian American	\$818,686	0.87%	2	.98%
Female	\$4,103,116	4.35%	35	17.07%
Hispanic American	\$23,988,541	25.44%	96	46.83%
Native American	\$0	0.00%	0	0.00%
Person with Disability	\$0	0.00%	0	0.00%
Total	\$34,142,488	36.20%	137	66.83%

FY19 MFD Utilization and Availability

	Prime Contractor		Sub-Contractor		Total MFD Contractor		FY19 Utilization	FY19 Availability*	FY20 Goal
Professional Services	Subject to MFD Requirements:				\$404,552,020	2,159			
African American	\$6,738,767	187	\$1,076,204	18	\$7,814,971	205	1.93%	8.25%	8.25%
Asian American	\$12,105,373	138	\$4,573,525	33	\$16,678,898	171	4.12%	4.11%	4.11%
Female	\$21,013,956	421	\$1,802,558	30	\$22,816,514	451	5.64%	4.26%	4.26%
Hispanic American	\$2,078,027	88	\$587,386	21	\$2,665,413	109	0.66%	1.24%	1.24%
Native American	\$176,484	11	\$134,199	8	\$313,683	19	0.08%	0.11%	0.11%
Person with Disability	\$0	0	\$0	0	\$0	0	0%	0.80%	0.80%
Sub Total	\$42,115,607	845	\$8,173,872	110	\$50,289,479	955	12.43%	18.77%	19%
Non-Professional Services	Subject to MFD Requirements:				\$208,317,287	2,342			
African American	\$29,560,740	373	\$3,655,241	164	\$33,215,981	537	15.94%	12.57%	12.57%
Asian American	\$5,936,066	58	\$142,108	12	\$6,078,174	70	2.92%	3.49%	3.49%
Female	\$15,694,016	97	\$1,126,427	66	\$16,820,443	163	8.07%	5.46%	-
Hispanic American	\$30,989,499	217	\$1,873,840	27	\$32,863,339	244	15.78%	2.58%	-
Native American	\$414,832	12	\$0	0	\$414,832	12	.20%	0.08%	0.08%
Person with Disability	\$0	0	\$2,912	5	\$2,912	5	0%	0.62%	0.62%
Sub Total	\$82,595,153	757	\$6,797,616	269	\$89,392,769	1,026	42.91%	24.80%	17%
Goods	Subject to MFD Requirements:				\$95,688,500	1,313			
African American	\$2,674,003	145	\$1,335,193	17	\$3,982,196	162	4.16%	5.79%	5.79%
Asian American	\$2,203,483	43	\$103,839	36	\$2,307,376	59	2.41%	2.01%	2.01%
Female	\$12,229,562	87	\$892,911	54	\$13,122,473	141	13.71%	6.57%	-
Hispanic American	\$2,514,632	67	\$186,394	5	\$2,701,026	72	2.82%	1.51%	-
Native American	\$57,900	2	\$0	0	\$57,900	2	0.06%	0.11%	0.11%
Person with Disability	\$0	0	\$0	0	\$0	0	0%	0.75%	0.75%
Sub Total	\$19,652,580	344	\$2,518,391	92	\$22,170,971	436	23.10%	16.74%	9%
Construction	Subject to MFD Requirements:				\$94,304,147	205			
African American	\$15,450	2	\$5,216,695	2	\$5,232,145	4	5.55%	11.00%	11.00%
Asian American	\$818,686	2	\$0	0	\$818,686	2	0.87%	3.29%	3.29%
Female	\$2,639,402	32	\$1,463,714	3	\$4,103,116	35	4.35%	5.54%	5.54%
Hispanic American	\$20,748,664	90	\$3,239,877	6	\$23,988,541	96	25.44%	6.14%	-
Native American	\$0	0	\$0	0	\$0	0	0%	0.49%	0.49%
Person with Disability	\$0	0	\$0	0	\$0	0	0%	1.00%	1.00%
Sub Total	\$24,222,202	126	\$9,920,286	11	\$34,142,488	137	36.21%	27.46%	21%
Total Subject to MFD Requirements					\$802,861,953	6,019			
Total MFD Procurement					\$195,995,706	2,554		24.41%	

* The availability of minority businesses is based on the 2014 Disparity Study conducted by Griffin & Strong, Inc. <http://www.montgomerycountymd.gov/cat/services/disparitystudy.html>

SECTION 2

MFD Participation by Request for Proposals (RFPs)

FY2019

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Total Dollars and Percent Value of Request for Proposals (RFPs) for Each MFD Group

The RFP section of the MFD report is a result of proposals submitted in response to formal Requests for Proposals (RFPs) issued by the County during FY19. The report tracks the following information:

- Minority business groups and Non-minority businesses participating in the process only as prime contractors
- Break down of number of awards
- Dollar values for each group
- Number of proposals submitted by each group

The total dollar value for RFPs issued in FY19 was \$200,605,287. Of that amount MFD businesses were awarded **\$34,965,500** or **17.44%**. Out of 132 total RFP proposals submitted, 41 (31.06%) proposals were submitted by MFD businesses. A total of 39 RFP contract awards were issued. MFD businesses RFP contract award was 14 (35.90%). This is a significant increase from FY18's 19% MFD businesses with RFP contract awards.

	# of Awards	% of # of Awards	Award Dollar Value	% of Dollar Value	% of Total MFD \$	# of Proposals Submitted	% of Proposals Submitted
African American	2	5.13%	\$599,500	0.30%	1.71%	12	9.09%
Hispanic American	2	5.13%	\$8,000,000	3.99%	22.88%	3	2.27%
Asian American	4	10.26%	\$7,475,000	3.73%	21.38%	10	7.58%
Native American	0	0.00%	\$0	0.00%	0.00%	0	0.00%
Female	6	15.38%	\$18,891,000	9.42%	54.03%	16	12.12%
Person with Disabilities	0	0.00%	\$0	0.00%	0.00%	0	0.00%
Total MFD Businesses	14	35.90%	\$34,965,500	17.44%	100.00%	41	31.06%
Non-MFD	25	64.10%	\$165,639,787	82.57%	----	91	68.94%
Total Businesses	39	100.00%	\$200,605,287	100.01%	----	132	100.00%

Chart 3: RFP Award Dollars by MFD Group

SECTION 3

MFD Participation by Invitation for Bids (IFBs)

FY2019

www.montgomerycountymd.gov/PRO

Total Dollars and Percent Value of Invitation for Bids (IFBs) for Each MFD Group

The IFB section of the MFD report is a result of bids submitted in response to formal Invitation for Bids (IFBs) issued by the County during FY19. The report tracks the following information:

- Minority business groups and Non-minority businesses participating in the process only as prime contractors
- Break down of number of awards
- Dollar values for each group
- Number of bids submitted by each group

The total dollar value for IFBs issued in FY19 was \$171,368,891. Of that amount MFD businesses were awarded **\$74,288,575** or **43.35%**. This shows a significant increase from FY18's \$12,804,314 or 24.96%. Out of 138 total bids responding to the IFBs, 38 (27.53%) bids were submitted by MFD businesses. A total of 48 IFB contract awards were issued. MFD businesses were awarded 11 (22.91%).

	# of Awards	% of # of Awards	Award Dollar Value	% of Dollar Value	% of Total MFD Dollar Value	# of Bids Submitted	% of Bids Submitted
African American	1	2.08%	\$303,187	0.18%	0.41%	9	6.52%
Hispanic American	4	8.33%	\$38,544,583	22.49%	51.88%	16	11.59%
Asian American	0	0.00%	\$0	0.00%	0.00%	5	3.62%
Native American	0	0.00%	\$0	0.00%	0.00%	0	0.00%
Female	6	12.50%	\$35,44,806	20.68%	47.71%	8	5.80%
Person with Disabilities	0	0.00%	\$0	0.00%	0.00%	0	0.00%
Total MFD Businesses	11	22.91%	\$74,288,575	43.35%	100.00%	38	27.53%
Non-MFD	37	77.08%	\$97,080,316	56.65%	----	100	72.46%
Total Businesses	48	100.00%	\$171,368,891	100.01%	----	138	100.01%

Chart 4: IFB Award Dollars by MFD Group

SECTION 4

MFD Participation by Selected Departments

FY2019

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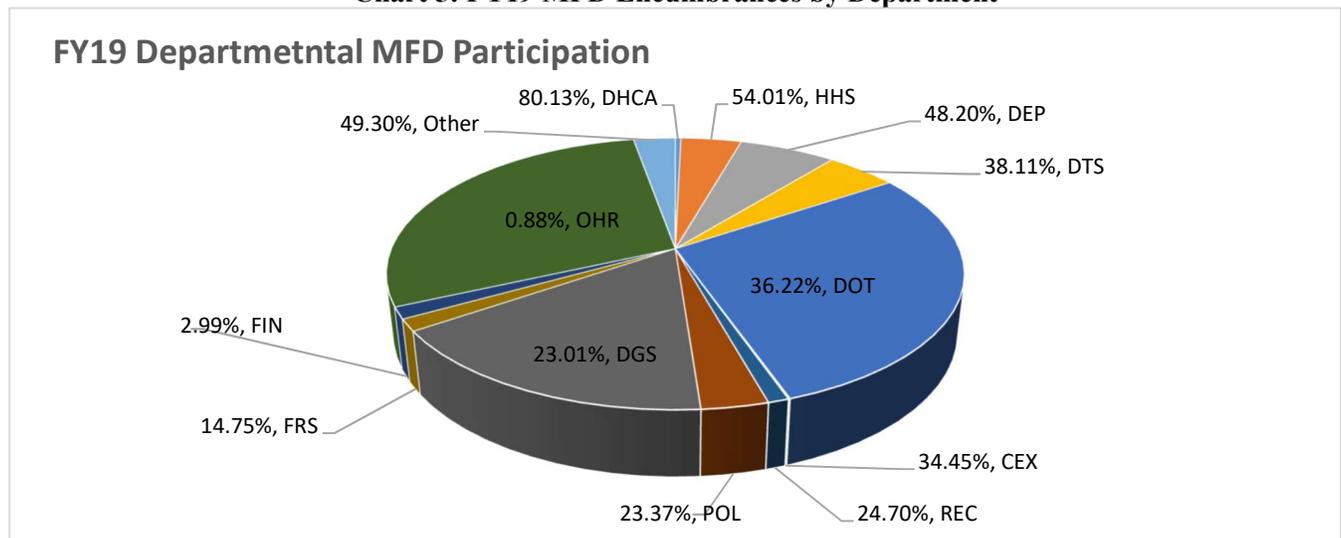
FY19 Department MFD Participation Summary *

MFD participation by selected departments focuses on those departments that have procurements of any type exceeding \$5 million in the aggregate or procurements for professional services exceeding \$1 million in the aggregate. For FY19, 12 departments met the criteria. The data reports for each of these departments on total dollars encumbered in all purchasing categories subject to MFD participation. Listed below is a summary of the 12 major departments and their MFD utilization in FY19.

Departments	FY19		
	Total \$ Subject to MFD (\$)	MFD Utilization (\$)	% of MFD Utilization
Dept. of Housing and Community Affairs (DHCA)	\$3,005,859	\$2,408,597	80.13%
Dept. of Health & Human Services (HHS)	\$32,572,980	\$17,592,421	54.01%
Dept. of Environmental Protection (DEP)	\$51,982,838	\$25,058,157	48.20%
Dept. of Technology Services (DTS)	\$38,395,447	\$14,634,129	38.11%
Dept. of Transportation (DOT)	\$233,436,280	\$84,558,173	36.22%
County Executive (CEX)	\$642,570	\$221,394	34.45%
Dept. of Recreation (REC)	\$7,925,385	\$1,957,547	24.70%
Dept. of Police (POL)	\$25,527,639	\$5,965,497	23.37%
Dept. of General Services (DGS)	\$134,008,686	\$30,839,120	23.01%
Fire and Rescue Service (FRS)	\$11,438,780	\$1,687,599	14.75%
Dept. of Finance (FIN)	\$11,113,255	\$331,775	2.99%
Office of Human Resources (OHR)	\$233,321,608	\$2,058,753	0.88%
Other	\$22,496,485	\$11,091,141	49.30%
TOTAL	\$802,861,953	\$195,995,706	24.41%

* Detailed department reports can be viewed at the MFD website: www.montgomerycountymd.gov/mfd under MFD Annual Report FY19, as attachment 1.

Chart 5: FY19 MFD Encumbrances by Department



SECTION 5

MFD Exclusions and Waivers

FY2019

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Procurements Excluded from Requirement: FY19

1. Exclusion by Regulations:

The total dollar value of all procurement transactions in FY19 which by regulation were not subject to the minority business requirements were:

Category of Procurement	Dollar Value
Grants	\$122,281,538
Public Entities	\$62,003,259
Total	\$184,284,797

2. Waiver Summary

The total dollar value of contracts awarded with a waiver from minority business contracting requirements was **\$38,227,270**.

Compliance Waiver Summary – FY19

A.	Total Value Subject to MFD Requirement	\$802,861,953
B.	Total MFD Dollars Waived	\$38,227,270
C.	Total Dollar Value of MFD Awards	\$195,995,706
D.	Total Number of MFD Purchase Orders	2,554
E.	Waiver Actions	145
F.	Percent of Contract Dollars Waived (B Divided by A)	4.76%
G.	Percent of Total Dollars to MFDs (C Divided by A)	24.41%

Waiver Process

The Director, Office of Procurement, may determine that a contractor has or has not satisfied the MFD requirements. The determination to waive the MFD requirements is based on the rationale that subcontracting cannot be achieved for a variety of business-related reasons. Examples of reasons for each type of waiver are provided on this page. On the next page, a number corresponding to the number of the reason for waiver given below (1 to 6) is used in the summary table of FY19 waivers.

The goal-setting process is intended to determine in advance of a contract the reasonable expectation that the awardee shall exercise good faith. At any time, the Director, Office of Procurement, may request a waiver, or the prospective contractors on their own initiative may request a waiver. The contractor must explain in writing to the Director why the goal could not be achieved. This explanation must demonstrate that the prime contractor's failure to meet the goal is for reasons beyond the contractor's control.

Waivers are granted for one of the following reasons:

1. Individuals contractors including Recreational Instructors, Doctors, Nurses, etc., where subcontracting is impractical.
2. MFD firms listed on the subcontracting plan hold certifications not accepted by Montgomery County or not CVRS registered.
3. Manufacturers or their certified distributors for certain products that are not available for contracting otherwise.
4. Proprietary services or products owned and controlled by the prime contractor.
5. Economically impracticable.
6. Vendor claims that they have in-house capacity to perform the services.

Purchasing Categories	Reason for Waiver						Total Waivers
	1	2	3	4	5	6	
Professional Services (PS)	20	0	1	1	5	20	47
Non-professional Services (NPS)	15	1	7	0	2	19	44
Goods	0	0	34	2	1	7	44
Construction	2	0	0	0	0	8	10
Total Number of Waivers	37	1	42	3	8	54	145
Total Value of Waivers	\$962,153	\$30,000	\$3,701,235	\$19,358,191	\$1,150,129	\$13,025,562	\$38,227,270

Company	LSBRP Vendor?	Dept	Description	Amount	Purchasing Category	Waiver Reason
VRS Company, Inc.		BOE	Specimen Ballot Booklet Printing and Mailing Services	\$500,000	Non-Prof Services	6
CRC Holdings Inc dba CRC Salomon		OCA	Court Reporting, Stenographic and Transcription Services (Secondary Award)	\$150,000	Professional Services	6
Logik Systems, Inc.		OCA	Subscription with Logikcull to manage legal documents	\$99,999	Professional Services	6
Adani Systems Inc.		DOCR	Bridge Contract - Full Body Screening System for the Central Processing Unit at MCDC	\$179,495	Goods	3
Bob Barker Company, Inc.		DOCR	Inmate Coveralls/Jumpsuits	\$100,000	Goods	3
Tabb Textiles Company Inc.		DOCR	Bedding and Linens for inmates at the Montgomery County Correctional Facility and Residents of the Pre-Release and Reentry Services Facility	\$99,999	Goods	3
Dialysis Care, LLC		DOCR	Non-Competitive On-Site Dialysis Services for Inmates	\$114,000	Professional Services	6
Freeland And Hildembrand Clinical and Forensic Associates		DOCR	Sex Offender Treatment Services	\$100,000	Professional Services	6
Institutional Eye Care LLC		DOCR	Mini-Contract for Optometry Services for Inmates at the Montgomery County Correctional Facility	\$100,000	Professional Services	6
Justice Benefits Inc.		DOCR	Professional services to implement and enhance Federal Reimbursements Program	\$586,500	Professional Services	6
Kehoe Correctional Consulting, LLC		DOCR	RFQ- Audit Services for the Prison Rape Elimination Act Compliance Program	\$100,000	Professional Services	1

Listening is Key, LLC	Y	DOCR	Informal - Life Skills Development Programing for Incarcerated Youth	\$90,000	Professional Services	6
Posterity Group	Y	DOCR	RFQ for Temporary Nurses for DOCR	\$100,000	Professional Services	6
Symphonic Strategies Inc		DOCR	Non-competitive Procurement - for a training management system for leadership development training tailored to the correctional workforce	\$100,000	Professional Services	6
HGS, LLC d/b/a Angler Environmental.		DEP	Construction Services for Stormwater Management, Low Impact Development (LID)/Environmental Site Design (ESD), And Stream Restoration Projects	\$11,000,000	Construction	6
Highway & Safety Services, Inc.		DEP	Construction Services for Stormwater Management, Low Impact Development (LID) Environmental Site Design (ESD) and Stream Restoration Projects	\$2,607,410	Construction	6
BFI Waste Services, LLC dba Republic Services of Frederick, MD		DEP	Residential Refuse, Recyclable Materials, Yard Trim, and Scrap Metal Collection Services in Service Area 7	\$14,000,000	Non-Prof Services	6
Northeast Maryland Waste Disposal Authority		DEP	Waste Disposal Agreement	\$2,500,000	Non-Prof Services	6
Leidos Engineering, LLC		DEP	Engineering Consulting Services	\$100,000	Professional Services	6
Rhithron Associates, Inc.		DEP	Benthic Macroinvertebrate Identification	\$100,000	Professional Services	3
Keller Brother Services, Inc.		DGS	Good Hope Neighborhood Recreation Center	\$77,643	Construction	6

495 Movers, Inc.	Y	DGS	Moving and Record Storage Boxes	\$99,999	Goods	3
Cleanedge LLP		DGS	Preventive Maintenance Service, Repair Service, and Parts; Soaps and Detergents for Vehicle Wash Systems	\$225,000	Goods	3
Craftmaster Hardware, LLC		DGS	Lock and Door Hardware	\$150,000	Goods	3
Eastern Lift Truck Co. Inc.		DGS	Construction Original Equipment Manufacturer Replacement Parts and Repair Service	\$100,000	Goods	3
Gaithersburg Farmers Supply, Inc. dba Rippeon Equipment		DGS	Brush & Tree Chippers	\$250,000	Goods	3
Gaithersburg Farmers Supply, Inc. dba Rippeon Equipment		DGS	Brush & Tree Chippers	\$283,000	Goods	3
George Associates, Inc.		DGS	Construction Original Equipment Manufacturer Replacement Parts and Repair Service	\$100,000	Goods	3
Groff Tractor Mid Atlantic, LLC		DGS	Construction Original Equipment Manufacturer Replacement Parts and Repair Service	\$100,000	Goods	3
Groff Tractor Mid Atlantic, LLC.		DGS	Construction Equipment Repair Service and Replacement Parts	\$100,000	Goods	1
Independent Hardware, Inc.		DGS	Lock and Door Hardware	\$250,000	Goods	3
Inscape Corporation		DGS	Furniture	\$700,000	Goods	3
Intercon Truck of Baltimore, Inc.		DGS	Construction Original Equipment Manufacturer Replacement Parts and Repair Service	\$100,000	Goods	3

Johnson & Towers, Inc.		DGS	Allison Diesel and Hybrid Transmission Repair Service and Parts	\$12,000,000	Goods	3
Johnson Truck Center LLC		DGS	Transit Bus Aftermarket Replacement Parts	\$400,000	Goods	3
Metro Bobcat Inc		DGS	Skid-Steer Loaders with Dual Skid/All-Wheel Steer	\$700,000	Goods	1
Mobile Clinic Genius, LLC		DGS	Lease for two medical mobile clinics vehicles	\$163,932	Goods	3
Moxley Welding and Machine Service, Inc.		DGS	Construction Original Equipment Manufacturer Replacement Parts and Repair Service	\$150,000	Goods	3
Old Dominion Brush Co., Inc.		DGS	Leaf Collection Machines	\$261,842	Goods	3
Starrad Corp		DGS	Transit Bus Aftermarket Replacement Parts	\$350,000	Goods	3
Syntech Systems, Inc.		DGS	Fuel Management Technologies	\$200,000	Goods	3
The Aftermarket Parts Company, LLC dba New Flyer Parts		DGS	Transit Bus Aftermarket Replacement Parts	\$400,000	Goods	3
The Auto Barn, Inc.		DGS	Towing, Transport and Recover of Fixed Route Transit Buses, Heavy Duty Trucks and Construction Equipment	\$695,000	Goods	6
Union County Seating & Supply, Inc.		DGS	Transit Bus Aftermarket Replacement Parts	\$250,000	Goods	3
Valley Collision Repair, Inc. T/A Maurertown Trailers Sales		DGS	Trailers	\$286,000	Goods	3
Alban Tractor Co., Inc.		DGS	Construction Original Equipment Manufacturer Parts and Service	\$400,000	Non-Prof Services	3
Atlantic Machinery, Inc.	Y	DGS	Construction Original Equipment Manufacturer Parts and Service	\$400,000	Non-Prof Services	3

Clampett Industries, LLC		DGS	Asset Inventory Services	\$500,000	Non-Prof Services	6
Eastern Lift Truck Co, Inc.		DGS	Aerial Lift Equipment	\$100,000	Non-Prof Services	3
Elliott & Frantz, Inc.		DGS	Construction Original Equipment Manufacturer Parts and Service	\$400,000	Non-Prof Services	3
Gaithersburg Farmers Supply, Inc. dba Rippeon Equipment		DGS	Fleet and Shop Equipment Replacement Parts and Repair Service	\$250,000	Non-Prof Services	3
Safelite Fulfillment, Inc. dba Safelite AutoGlass		DGS	Automotive Glass Parts and Service	\$100,000	Non-Prof Services	3
The Myco Companies, Inc.		DGS	Preventive Maintenance Service, Repair Service, and Parts; Soaps and Detergents for Vehicle Wash Systems	\$150,000	Non-Prof Services	6
CER Lawns & Landscaping, Inc.	Y	DGS	Landscaping and Grounds Maintenance Services	\$1,141,920	Professional Services	6
DIW Group, Inc. t/a Specialized Engineering		DGS	Inspection and Materials Testing Services	\$48,000	Professional Services	6
EnviroSmart, Inc.		DGS	Small Arms Firing Range Lead Abatement and HVAC Maintenance Services	\$754,829	Professional Services	6
KCI Technologies, Inc.		DGS	Inspection and Testing of Aboveground and Underground Storage Tank Systems	\$150,000	Professional Services	6
Mallick Plumbing and Heating Incorporated	Y	DGS	time and material plumbing services	\$0	Professional Services	6
Total Environmental Concepts, Inc.		DGS	Inspection and Testing of Aboveground and Underground Storage Tank Systems	\$150,000	Professional Services	6

TRC Engineering Services, LLC		DGS	Transit Bus Line Inspection Services	\$0	Professional Services	1
Benco Dental Supply Co.		HHS	Medical and Dental Equipment Maintenance, Installation, Repair and Inspections	\$100,000	Goods	3
Benco Dental Supply Company		HHS	Medical and Dental Equipment Purchase, Maintenance, Repairs, Inspections and Related Services	\$63,000	Goods	3
Cardinal Health 110, LLC.		HHS	Pharmaceuticals and Health Supplies (Bridge)	\$345,000	Goods	3
Bethesda Hospitality, LLC		HHS	Hotel/Motel Overflow Shelter Services	\$1,050,000	Non-Prof Services	6
BF Saul Property Company, Inc.		HHS	Hotel/Motel Overflow Shelter services	\$786,240	Non-Prof Services	6
Red Roof, Inns, Inc.		HHS	FY16 new contract award that will provide three residential rooms to homeless families with minor children under SNH (Special Needs Housing).	\$740,370	Non-Prof Services	6
All Things are Possible Services, Inc.		HHS	Provides for Early Childhood Consultants--Mental Health Consultation, Training and Technical Assistance from Open Solicitation No. 1035882--Scope I.	\$8,927	Professional Services	1
Associated Professional Rehabilitation Services, Inc.		HHS	Early Intervention Services for Infants and Toddlers Program	\$60,000	Professional Services	6
Atlya H. Gopalani		HHS	Medical Services to the Women's Cancer Control Program	\$60,000	Professional Services	6

Conduent State and Local Solutions, Inc.		HHS	for software installation, development, implementation, configuration, maintenance support, hosting and training services	\$1,156,352	Professional Services	4
Family Health Center, Inc.		HHS	Provides for a community-based, Level I outpatient substance abuse treatment center for adults and their families from Open Solicitation No. 1011356 and replaces Contract No. 864300120-03.	\$99,305	Professional Services	6
Foundations for Families, LLC		HHS	Quality of Child Care Cost Modeling Study	\$50,000	Professional Services	5
Growing Minds LLC		HHS	Early Childhood Consultants-Mental Health Consultation, Training and Technical Assistance.	\$58,918	Professional Services	1
Hyewon Lee, D.D.S.		HHS	Provides for professional dental services for eligible clients from Open No. 1027387.	\$33,000	Professional Services	1
Jerrard Seldin, Ed.D.		HHS	Pre-admission screening and resident review evaluations.	\$10,000	Professional Services	1
LaTasha McLee		HHS	Oral Health Services	\$121,200	Professional Services	1
Maria Peko-Rios		HHS	Psychiatric Services	\$372,000	Professional Services	1
Maryland Treatment Center, Inc.		HHS	Stop, Triage, Engage, Educate and Rehabilitate (STEER): Response Team	\$1,500,000	Professional Services	6
Mays Family Therapy, LLC8701		HHS	Provides outpatient behavioral health services.	\$7,500	Professional Services	5
Mays Family Therapy, Inc.		HHS	Early Childhood Mental Health Consultation.	\$8,927	Professional Services	5
Radiation Physics, Inc.		HHS	Reading and Interpretation of X-Rays for Public Programs	\$105,000	Professional Services	6

Rakesh Bansil		HHS	Psychiatric Services	\$57,000	Professional Services	1
Renee Garraway		HHS	Early Childhood Mental Health Consultation stipulated in Montgomery County's Open Solicitation 1035882.	\$20,000	Professional Services	5
Richard C. Brown		HHS	Oral Health Services	\$246,000	Professional Services	1
Rock Grove Associates, L.P.		HHS	Hotel/Motel and Overflow Shelter Accommodation for Health and Human Services Households	\$150,000	Professional Services	6
Sammy Nounbissi		HHS	Oral Health	\$110,000	Professional Services	1
Tabitha Kelly		HHS	Provides weekend and holiday protective services for children and adults.	\$5,000	Professional Services	5
XYZ The End Result, LLC		HHS	Early Childhood Mental Health Consultation, Training and Technical Assistance.	\$66,000	Professional Services	5
Efficient Home LLC		DHCA	Weatherization Installation Services	\$2,000,000	Construction	6
Urban Ventures, Inc.		DHCA	MPDU Research and Analysis	\$70,000	Professional Services	6
Happy or Not Americas Inc.		DLC	Customer Service Satisfaction Survey Devices and Analysis	\$99,999	Goods	6
NMS Imaging, Inc.	Y	DPS	Purchase and delivery of equipment, software, and training to convert microfilm and microfiche into digital files.	\$50,000	Professional Services	3
BHP, Inc.		LIB	Kiosk Library	\$152,550	Goods	3
Entertainment Sound Production, Inc.	Y	LIB	Sound for Independence Day Celebrations	\$56,000	Professional Services	6
All Stage and Sound, Inc.	Y	REC	Staging Equipment for the Silver Spring Jazz Festival	\$57,000	Goods	6
Daycon Products Co., Inc.		REC	Cleaning Supplies for Swimming Pools	\$120,000	Goods	3

Heartline Fitness Products, Inc.		REC	Exercise Equipment, Accessories and Parts	\$720,000	Goods	3
Personalized Classics, Inc.	Y	REC	Recreation Staff Apparel	\$240,000	Goods	6
Roberts Oxygen Company, Inc.		REC	Carbon Dioxide for Swimming Pools	\$200,000	Goods	3
S&S Worldwide, Inc.		REC	Arts, Crafts and Classroom Supplies	\$600,000	Goods	6
Sunbelt Rentals, Inc.		REC	Miscellaneous Rental Equipment for Special Events	\$210,000	Goods	3
Ahmad Ibrahim		REC	Recreation Instructors	\$149,000	Non-Prof Services	1
American Ultimate Academy LLC		REC	Recreation Instructors	\$49,000	Non-Prof Services	1
Amy Branson		REC	Recreation Instructors	\$25,000	Non-Prof Services	1
Brandi Janai Rosser		REC	Recreation Instructors	\$20,000	Non-Prof Services	1
Charles Patrick Miller		REC	Recreation Aquatics Instructor	\$150,000	Non-Prof Services	1
Coach Doug Academy, Inc.		REC	Recreation Instructor Services	\$75,000	Non-Prof Services	1
Craig Perry dba Chazon Music		REC	Recreation Instructors	\$147,000	Non-Prof Services	1
Cultural Communications		REC	Recreation Instructors	\$150,000	Non-Prof Services	1
David Greenleaf		REC	Recreation Aquatics Instructor	\$150,000	Non-Prof Services	1
Deborah Bedwell		REC	Recreation Instructors	\$20,000	Non-Prof Services	1
Dennis Reynolds		REC	Recreation Aquatics Instructors	\$150,000	Non-Prof Services	1
Drew Spangler Faulkner		REC	Recreation Instructors	\$30,000	Non-Prof Services	1
Emily Margaret Mullenholz		REC	Recreation Aquatics Instructor	\$150,000	Non-Prof Services	1

Impact Silver Spring		REC	Recreation Instructors	\$150,000	Non-Prof Services	1
Jump Start Sports LLC		REC	Recreation Instructors	\$150,000	Non-Prof Services	1
Justin kidwell		REC	Recreation Aquatics Instructor	\$150,000	Non-Prof Services	1
Margaret Ptaszynski		REC	Recreation Aquatics Instructor	\$150,000	Non-Prof Services	1
Michal Wayne Morris		REC	Recreation Aquatics Instructor	\$150,000	Non-Prof Services	1
New Renaissance Arts		REC	Recreation Instructors	\$150,000	Non-Prof Services	1
Positive Outcome Mentoring and Dance, Inc.		REC	Recreation Instructors	\$150,000	Non-Prof Services	1
Practicalati Kids, Inc.		REC	Recreation Instructors	\$149,000	Non-Prof Services	1
Rebecca Lampley		REC	Recreation Aquatics Instructor	\$150,000	Non-Prof Services	1
The Music in Me Foundation International, Inc.		REC	Recreation Instructor Services	\$149,000	Non-Prof Services	1
William E. Rutsch		REC	Recreation Aquatics Instructor	\$150,000	Non-Prof Services	1
Bluestreet Productions, LLC dba Wagtech Sound Productions	Y	REC	Lighting and Sound for Special Events	\$75,000	Professional Services	6
Dennis R. Tuttle	Y	REC	Social Media Management Services	\$99,999	Professional Services	1
Heartline Fitness Products, Inc.		REC	Fitness Equipment Inspection, Maintenance and Repair Services	\$450,000	Professional Services	3

Motorola Solutions, Inc.		DTS	Provide installation, programming, maintenance, and repair services and equipment for radio system and special purpose public safety systems	\$300,000	Non-Prof Services	6
Azur Cart & Captioning LLC		DTS	Closed Captioning Services for Montgomery County Government Access Channel	\$750,000	Professional Services	6
Barbizon Capitol, Inc.		DTS	MCPS - TV Studio Lighting System, Product and Services (installation).	\$67,955	Professional Services	6
YuJa Inc.		DTS	Video Streaming and Legislative Content Management Services	\$375,000	Professional Services	6
Clear Channel Outdoor		DOT	LCD/LED Sign Installation at Bus Shelters	\$203,400	Construction	6
Clear Channel Outdoor		DOT	construct, install, maintain, 7 bus shelter	\$202,160	Construction	3
Nichols Contracting, Inc.	Y	DOT	Elevator Renovation, Garage #40	\$94,020	Construction	4
Vander Intermediate Holdings III Corporation		DOT	Rental of Construction Equipment	\$3,000,000	Construction	6
Chemung Supply Corp.		DOT	Traffic Sign Posts	\$410,000	Goods	3
Garden State Highway Products, Inc.		DOT	Blank and finished traffic sign panels	\$111,000	Goods	1
Metro Bobcat, Inc.		DOT	Rental of Construction Equipment	\$3,000,000	Goods	6
Nilfisk, Inc.		DOT	Parking Lot Floor Cleaners	\$65,000	Goods	3
Remix Software, Inc.		DOT	Remix Transit Planning Software	\$247,200	Goods	3
Rentals Unlimited, Inc.		DOT	Rental of Construction Equipment	\$3,000,000	Goods	3

United Rentals (North America), Inc.		DOT	Rental of Construction Equipment	\$3,000,000	Goods	3
A & C PLOWING		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
A Annandale, Inc.		DOT	Furnishing and Installing Pavement Markings	\$3,500,000	Non-Prof Services	6
A B Veirs & Sons, Inc.	Y	DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Abbott's Tree, Lawn and Landscaping, LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Alpha Space Control Co., Inc.		DOT	Furnishing and Installing Pavement Markings	\$3,500,000	Non-Prof Services	6
Alvarado Hauling LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Anderson Tree Service, Inc.	Y	DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Antonelli & Sons Hauling, LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Ashton Manor Environmental, LLC	Y	DOT	Tree Planting Services	\$1,500,000	Non-Prof Services	6
ASM Paving LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Bacon Company LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Barwood Management LLC		DOT	Assignment Amendment; Barwood, Inc. (Assignor), and Barwood Management LLC (Assignee) for Call-N-Ride Transportation Services (Taxicab Only).	\$23,652,277	Non-Prof Services	6
Big T Lawn & Landscaping LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6

Blickenstaff Logging Inc		DOT	Road Equipment Services	\$100,000	Non-Prof Services	4
Brighton Dam Landscaping LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Broadleaf Grounds Works LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Brody Express, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Bush Creek Tree Service		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Butler Tree Service, LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
C & C Custom Lawn Care, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Cenergetix LLC	Y	DOT	Procurement, Storage, Supply and Programing Services for LED Light Fixtures for MCDOT Parking Facilities	\$1,400,000	Non-Prof Services	3
Concrete General, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Consolidated Commercial Services, LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Consolidated Facility Services LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
ContechPro LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Damascus Enterprises Inc		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Delga2's Trucking, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Dellabrook Nursery & Landscaping, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Diogo LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1

Divine Landscaping Inc		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Double K Contractors Inc		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Erick Noe Cabrera Reyes DBA Chapines Construction		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Excel Tree Expert Co, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
F&K Trucking LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Four Seasons Landscaping, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Frozen Levels Farm LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Hamilton Site Construction, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Harland J Shoemaker & Son, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Jack Hall DBA Hall's Lawn Service		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
K & D Trucking LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
K E S Contracting LLC	Y	DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Key Sanitation, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
King of Landscaping LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Kuhlman Lawn Service LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Lambs Knoll Enterprise LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Lapinski's Landscaping Inc		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1

Luther Contracting LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	3
M R Hopkins, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Markus Enterprises, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Metro Grounds Management LLC	Y	DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Mid Atlantic AG Consulting, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Monocacy Custom Services, Inc.	Y	DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Nelson Trucking LLC	Y	DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Newlawns, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Olney Gardens Inc T/A Pogo Tree Experts		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Our Boys Services LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Patrick Stidham dba Professional Lawns		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
R J Landscape Contractors, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Raymond Landscaping LLC	Y	DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Rels LLC	Y	DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Roche Bros, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Rolling Green Farms LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1

Ross Contracting, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
RR&G Trucking Services, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Ruppert Landscape, Inc.		DOT	Landscape Maintenance Services for the Silver Spring and Wheaton Urban Districts and other Selected Locations in Montgomery County, Maryland	\$578,790	Non-Prof Services	6
Sivert Enterprises Inc	Y	DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Sun Services LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
T L Raines Enterprises LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
TD Snow Removal Corp		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
The Convention Store		DOT	Bridge MTA contract with The Convention Store for Management, Operations, Staffing for Sale of Fare Media for MARC and Commuter Bus Services and Related Ticket and Pass Products at Sales Outlets Including Store Fronts.	\$512,611	Non-Prof Services	6
Tree Services, Inc.		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Vector Media Transit, LLC		DOT	Ride On Bus Advertising Services and Transit Related Advertising Services	\$1,750,000	Non-Prof Services	6
Windy Way Greener Solutions LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	6
Yovo World Logistical LLC		DOT	Road Equipment Services	\$100,000	Non-Prof Services	1
Adra Software Ltd.		DOT	Purchase Annual Subscription Service	\$93,552	Professional Services	4

CHK America, Inc.		DOT	Bus Stop Maps and Timetable Printing Services	\$483,000	Professional Services	6
Conduent Transport Solutions, Inc.		DOT	Name Change from Xerox Transport Solutions, Inc., to Conduent Transport Solutions, Inc.	\$15,870,293	Professional Services	4
Electric Advantage Inc		DOT	Time and Material Electrical Maintenance/Installation Service	\$5,000,000	Professional Services	6
Atlantic Emergency Solutions, Inc.		OEC	MCFRS Pumper Trucks	\$15,000,000	Goods	3
Bound Tree Medical LLC		FRS	Medical and First Aid Supplies	\$1,050,000	Goods	3
Ferguson Enterprises, Inc. dba Ferguson Waterworks		FRS	Hand and Power Tools and Equipment	\$150,000	Goods	3
Gambrills Equipment Co., Inc.		FRS	Hand and Power Tools and Equipment	\$150,000	Goods	1
Hilti, Inc.		FRS	Hand and Power Tools and Equipment	\$150,000	Goods	3
Roberts Oxygen Company, Inc.		FRS	Medical Grade Oxygen	\$300,000	Goods	3
Safeware, Inc.		FRS	Fire Department Tools, Equipment, Hoses and Appliances	\$125,000	Goods	2
Snap-On Industrial, a division of IDSC Holdings LLC		FRS	Hand and Power Tools and Equipment	\$150,000	Goods	3
Stertil-Koni USA, Inc.		FRS	Fleet Related Maintenance Equipment, Supplies, Services and Inventory Management Solutions	\$495,000	Goods	3
Suburban Sales and Rental Center, Inc		FRS	Hand and Power Tools and Equipment	\$600,000	Goods	1

Maryland Fire Equipment Corporation	Y	FRS	Advanced Cleaning, Inspection, Repair and Alteration Services for the Fire Department's Personal Protective Equipment	\$1,250,000	Non-Prof Services	3
Change Healthcare Practice Management Solutions		FRS	Billing for Emergency Medical Transport Services and Associated Services	\$4,000,000	Professional Services	6
Municipal Emergency Services Inc		FRS	Morning Pride PPE	\$450,000	Professional Services	3
Kira Tregoning (dba Maia Media Management)		OAG	Digital and Social Media Marketing Services (Informal)	\$100,000	Non-Prof Services	1
Kristin A. Fisher		OAG	Professional Services (Informal)	\$99,999	Professional Services	1
Alta Language Services, Inc.		OHR	Multilingual Certification Testing Services	\$80,000	Professional Services	6
Industrial/Organizational Solutions, Inc.		OHR	Entry Level Exam Services for Firefighter/Rescuer I (Recruit)	\$325,000	Professional Services	6
Laboratory Corporation of America Holdings		OHR	Medical Laboratory Testing Services	\$964,172	Professional Services	6
Axon Enterprise, Inc.		POL	Name Change from Taser International Inc. to Axon Enterprise Inc.	\$1,250,000	Goods	3
Axon Enterprise, Inc.		POL	Name Change from Taser International Inc. to Axon Enterprise Inc.	\$1,250,000	Goods	3
Axon Enterprise, Inc.		POL	Name change from Taser International Inc. to Axon Enterprises Inc. - to Body Worn Cameras, Accessories and Evidence Management System	\$5,400,000	Goods	3
Capital City Motorsport LLC		POL	Harley Davison FLHTP Electra Glide Motorcycles	\$0	Goods	3

F + F and A. Jacobs & Sons, Inc.		POL	Multi-Agency Custom Tailored Uniforms, Stock Uniforms, Accessories and Footwear	\$500,000	Goods	6
On Duty Supply, Inc.		POL	Multi-Agency Custom Tailored Uniforms, Stock Uniforms, Accessories and Footwear	\$150,000	Goods	3
Qiagen, Inc.		POL	Purchase of 2 Q1Acube Robots for the Montgomery County Crime Lab.	\$54,477	Goods	3
Brekford Corp.		POL	Assignment of Contract from Brekford Corp to Global Public Safety, LLC	\$55,000	Non-Prof Services	6
Capital City Motorsports LLC		POL	Harley Davidson Police Motorcycle Maintenance and Repair Service	\$0	Non-Prof Services	3
RT1 Restoration Services, LLC		POL	Cleaning, Decontamination and Sanitizing Vehicles and Buildings (blood, urine, spit, smoke, mold, MRSA, H1N1, HIV, etc) May include hazardous materials	\$99,999	Non-Prof Services	5
Valley Pet, Inc.		POL	Pick-up and Legal Disposal of Small Animal Carcasses from the Montgomery County Animal Shelter	\$150,000	Non-Prof Services	6
Axon Enterprise, Inc.		POL	Interview Room Video Recording Systems, Vehicle Camera Systems and Support	\$2,000,000	Professional Services	3
Creating Fun Animals, LLC		POL	Open Solicitation - Animal Behaviorist and Adoption Counselors	\$120,000	Professional Services	6
James Humphries		POL	Non-Competitive - Labor Consultant - Collective Bargaining	\$100,000	Professional Services	1
Jennifer Mosier Weaver		POL	Open Solicitation - Veterinarians and Veterinary Assistants	\$120,000	Professional Services	6

The KeyW Corporation		POL	Cell Site Simulator System, Installation, Training and Three Years Support	\$622,000	Professional Services	3
US Corrections LLC		POL	Assignment of Contract from PTS of America LLC to US Corrections LLC	\$200,000	Professional Services	6
Wayne Fleit		POL	Heroin Consultant and Coordinator Services	\$100,000	Professional Services	1